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Introduction

I just thought that I should send you this quick update.

The deadlines for most Christmas / New Year orders is Friday the 4th of December for many of our suppliers. If there are any last-minute orders, please give us a call as soon as possible.

Anyone who thinks they may need some protected fat between now and May 1st 2021 should have a look at the item below.

It always seems to be a bit premature to me, but now is the season for early order discounts on silage inoculants.

- Please confirm your contact e-mail address to us by sending a blank message to jerry@lakelandscottish.co.uk.
- Check out our new website at www.lakescot.co.uk . We have updated all the content of the site and we have added a huge ruminant nutrition background reference work in order to explain the thinking behind the feeding systems that we support. This is on-going work and whilst the Dairy and calf sections are pretty comprehensive we will shortly be publishing sections on beef rationing and the long-awaited review of sheep nutrition.

Fat!

Fat prices have risen very sharply in the last few days. Calcium Soap products in particular have gone up by £50 per tonne in the last three days!

The reason for this is due to one key factor. The UK government has ordered very large amounts of PPE (mostly from China). The key container ports like Hull, Felixstowe and Southampton, have prioritised these cargos. This means that other ships have to queue up in the North Sea or English Channel before they are permitted to unload.

There is now such a long waiting time that many shippers have decided not to accept product destined for UK ports.

All this means that the price of all imported fat supplements has firmed considerably, and new orders may not even be accepted!

I have been assured that our contract tonnage of Mawerlac Gold should be unaffected.

The good news is that I still have some tonnage of F1 Super Fat at pre-increase prices around £200+ per tonne cheaper than spot priced Megalac, its only available until the 11th of December for delivery around New Year so please contact me if you would like to take advantage of this offer.

Silage Inoculants Early Order Offer

Two years ago, we launched F1 Evo, and its sister product F1 Sprint. Please check out the F1 Evo page on our website. (<https://lakescot.co.uk/f1-evo/>)

These additives are a step forward in rapid Ph drop fermentation technology. The results have been universally acclaimed, and all of our customers have reported that their silages have been well fermented with no real issues.

Both additives can be used at variable volume applications and both use TPT technology to maximise the amount of true protein retained in the silage.

F1 Evo uses 4 strains of bacteria to do the job and F1 Sprint uses 2 strains.

Both work fast and give great results but in more challenging conditions we advise using F1 Evo to provide a more comprehensive action.

Orders placed from Now until January 31st 2021 will be at last years price.

F1 Evo at £1.30 per tonne of treated crop.

F1 Sprint at £1.10 per tonne of treated crop.

Larger orders may attract a small discount.

Action Points

F 1 Yeast.

Next year we will be increasing our yeast range to three products, but at the moment I am very happy that our current version of our famous **F1 Yeast** along with an activator is still the best choice for all of our dairy farmers.

The addition of live yeast always gives a return on your investment. There is a huge library of proof out there, so even if we don't see a rapid response, we know that after a few days we will get there. Double-dosing for the first two weeks is a great way of getting a more rapid response.

❖ **Rumen buffering.** **F 1 Yeast** will help rumen buffering and improve the digestibility of the diet. In diets where there is serious acid loading from the forages ie: Ph 3.7 or less, we recommend using **Acidbuf** or **Vitalbuf** as a first choice because active yeasts struggle to thrive when Ph is this low. **F 1 Yeast** and other strains can aid rumen buffering but we now believe that they work much better when forage Ph is 3.9 or 4.

❖ **Cost comparison spread sheet.**

We have developed a great spread sheet over the last 23 years to compare energy, protein and DUP costs of most feeds, we simply put in the current prices and the spread sheet corrects for dry matter and does the work for you.

Any interest? Have a look at the web site or call us on 01768 899513 or Jerry on 07711034141

For more information on any of the items mentioned in this newsletter please get in touch with Jerry or Richard.

Our phone numbers are always available during normal working hours.

You can also email Jerry or visit the Lakeland-Scottish website.

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Email jerry@lakelandscottish.co.uk **NEW** website www.lakescot.co.uk