



# Covid 19 Change to our Working Practice

## Contents

- Introduction Urgent Update
- Action points of interest.



## Introduction Urgent Update

Due to the current health issues prompted by the Coronavirus pandemic we have decided on a short-term course of action as follows: -

- I am still allowed on farm to deliver goods like **F 1 Ignition** and **ReaShure**, and I am allowed to take forage samples, but currently I am not supposed to enter domestic property, which leaves the definition of the word "Office" open to interpretation!
- Please telephone, text, e-mail or message your orders through to us as normal. Our office should be manned during office hours unless Penrith gets locked down and Rick is confined to Barracks!
- We will look at current order patterns and may phone you if we think you need a repeat order.
- Please confirm your contact e-mail address to us by sending a blank message to [jerry@lakelandscottish.co.uk](mailto:jerry@lakelandscottish.co.uk).
- Check out our new website at [www.lakescot.co.uk](http://www.lakescot.co.uk) . We have updated all the content of the site and we have added a huge ruminant nutrition background reference work in order to explain the thinking behind the feeding systems that we support. This is on-going work and whilst the Dairy and calf sections are pretty comprehensive we will shortly be publishing sections on beef rationing and the long-awaited review of sheep nutrition
- We have been more active on Twitter and Facebook, but this has lapsed recently. We have decided to re-visit this element of communication whilst the current lock downs exist in certain areas where we should visit. This will allow us to keep pace with how the market changes can affect us, and keep you informed of any useful action points.
- These changes will not be permanent, but we feel that it is an appropriate response at this time.

# Action Points of Interest

## Housing

With housing fast approaching for many stock these are a few things that will help you: -

### ❖ **Magnesium.**

Autumn grazing cows and sucklers in particular, need supplementary magnesium because nearly *all* of the UK autumn grass is deficient in this essential major element. We all know about grass staggers and how it affects cows, so the easy solution is to supplement with Magnesium Oxide (**Calcined Magnesite**) at **60 grams**. We suggest that you start now until the cows are housed. For those that out winter we suggest **F1 Absolute Hi Magnesium Buckets** or feed blocks.

### ❖ **Fats**

Fat prices have risen sharply in the last few weeks. This has been driven by currency and in the case of Malaysia, the lack of migrant workers prevented from travelling by restrictions brought in to contain Covid 19 in Indonesia. The good news is that we still have some forward bought **F 1 Super Fat** at pre-increase prices that we can sell between now and January,

### ❖ **F 1 Yeast.**

Brilliant product comprising our famous **F1 Yeast** along with an activator. The addition of live yeast always gives a return on your investment. There is a huge library of proof out there, so even if we don't see a rapid response, we know that after a few days we will get there. Double dosing for the first two weeks is a great way of getting a more rapid response.

### ❖ **Rumen buffering. F 1 Yeast** will help rumen buffering and improve the digestibility of the diet. In diets where there is serious acid loading from the forages ie: Ph 3.7 or less we recommend using **Acidbuf** or **Vitalbuf** as a first choice because active yeasts struggle to thrive when Ph is this low. **F 1 Yeast** and other strains can aid rumen buffering but we now believe that they work much better when forage Ph is 3.9 or 4

### ❖ **Minerals.**

#### **Buying Signal!**

Our current mineral tendering process means that our prices from October 5<sup>th</sup> will be excellent value. We have introduced a range of Total Replacement (**TRT**) supplements which negate the need for using much lower solubility in organic mineral salts and oxides. This means that there is much less heavy metal passing directly through the cow and back to the soil. Where the metals are also pretty insoluble. These minerals work very well and are fully supported by **Bioplexes** from **Alltech**.

### ❖ **F 1 Ice Gold**

#### **Buying Signal!**

Please check out the button on our website. **F 1 Ice gold** is great value. I have seen it work incredibly well keeping wholecrop cold on very wide pit faces and we also know that it works incredibly well with maize silage.

### ❖ **Cost comparison spread sheet.**

We have developed a great spread sheet over the last 23 years to compare energy, protein and DUP costs of most feeds, we simply put in the current prices and the spread sheet corrects for dry matter and does the work for you.

Any interest? Have a look at the web site or call us on 01768 899513 or Jerry on 07711034141